

We are in receipt of a clarification request from a specific Tenderer. To ensure that confidentiality is respected, all references to the specific Tenderer have been removed from the detail in the table below. The NWAA response to this clarification is distributed to all Tenderers to ensure an open and fair process.

Tenderers Clarification Request	NWAA Response
<p>“Have the Customers (either the initial 25 or all 45) given express permission for NWAA (or the Service Provider) to collect rebates or commissions on any future business transactions under the terms of the Shared Service provision and are copies thereof available to the successful Service Provider?”</p>	<p>No, the Customers have not given express written permission for the NWAA (or the Service Provider) to collect rebates or commissions on transactions relating to the Shared Services project.</p> <p>It is worth noting that it has been made clear to both NWAA Customers and the ASCE 2 Steering Group (which includes representatives from both the Customers and the Primes) that the Shared Services operation will need to be self sustainable after the funded period i.e. the NWAA will need to generate sufficient revenue to cover the NWAA Shared Services overheads and the NWAA (and, if applicable, Service Provider) Shared Services operating costs. It has also been communicated to both the Customers and the ASCE 2 Steering Group that the revenue for the NWAA, after the funded period, is likely to be achieved through payments being received from Suppliers e.g. via a rebate or a commission.</p>

For the avoidance of misunderstanding the NWAA is providing clarification on this matter. In no way is the NWAA entering into negotiation, varying the scope of the ITT or evaluation of the Tenders.