



**Paul Calver BSc(Hons), MBA, FRAeS**

Paul, through his company Calvco Limited provides consultancy services to western aerospace companies wishing to establish themselves in the Chinese aerospace market with particular focus on winning work on the CR929 programme.

Calvco limited, which has offices in both the UK and China, provides marketing and business development services, supports the establishment of partnerships including JV's and acquisitions, and helps develop Chinese based supply chains.

Calvco's successes include, major contracts for UK companies on the MA700 programme, winning contracts with AECC on the CJ1000 engine, positioning major structures and systems companies for contracts on the CR929, leading JV negotiations, and brokering Chinese investment in a UK aerospace company.

For nine years Paul worked for the UKTI then DIT taking a leading role in helping UK aerospace companies win work in international markets including Indonesia, Russia, Ukraine and China. Paul is also Chairman and the major shareholder of a Chinese based manufacturing company established in 2002.

Paul started his career designing spacecraft control systems for BAE Systems prior to moving to Cobham Plc as a project manager on aircraft fuel systems. During his career at Cobham he held several board level positions within the Cobham group.

Paul is keen to help the UK aerospace and manufacturing sector thrive in international markets and takes an active role in the manufacturing sector through the IET Manufacturing Policy Group and as a Trustee of the Design and Technology Association as well as investing in and Chairing T-DAB, an AI and ML company providing ground breaking Industry 4.0 solutions.