



# Plane Talk Quarterly Magazine



## Advertising Rates

V:3 Mar'26



[membership@aerospace.co.uk](mailto:membership@aerospace.co.uk)



[www.aerospace.co.uk](http://www.aerospace.co.uk)

North West Aerospace Alliance, Suite 202, Pendle Business Centre, Trafalgar Court, Commercial Road, Nelson, Lancashire, BB9 9BT  
Company Reg No: 03005520 | VAT Reg No: 634 0252 74

## Introduction to Plane Talk | Increase Your Reach To Industry Leaders

As a valued member, you have **two** powerful ways to get your business noticed.

**1. Free Member PR** is included with your membership and is perfect for sharing newsworthy updates—like achievements, milestones, or helpful insights with our community. It’s a great way to tell your story and build credibility without cost.

**2. Paid advertising and advertorials**, on the other hand, are designed to actively promote your business. With full creative control, targeted reach, and guaranteed placement, these options let you showcase products, services, or special offers to the audience you want most.

### From Free PR to Paid Advertising: What’s the Difference?

In short, Free Member PR helps you share your story, while Paid Advertising helps you drive results and grow your business and together, they give you the perfect balance of credibility and promotion.

#### Free Member PR vs. Paid Advertising: Benefits Explained

Feature	Free Member PR	Paid Advertising & Advertorials
Cost	Included with membership	Requires payment
Purpose	Share newsworthy updates, achievements, or insights	Promote products, services, offers, or campaigns
Control over content	Limited focus on news, not overt promotion	Full creative control—images, copy, messaging, calls-to-action
Visibility	Depends on editorial placement & relevance	Guaranteed placement and frequency
Brand positioning	Builds goodwill and credibility	Builds brand authority, awareness, and stronger marketing presence
Timing & Flexibility	Subject to editorial schedule	Launch anytime, schedule around campaigns, events, or promotions

#### Current Advertising Rates:

Feature	Current Rate £ (Exc VAT)
Full Page	1200.00
½ Page	550.00
¼ Page	350.00

The following are guidelines to help you submit your content in the most relevant formats in the interests of production quality.

- Please supply all articles in word format.
- **FREE member PR articles should be no longer than 250 words and take no more than ½ page. 250+ words that take up a full page are chargeable.**
- Please include relevant images and logos in the following formats:
  - Images | high-res .JPEG or .PNG
  - Logos | EPS, PDF, or high-res .JPEG or .PNG
- Please include image captions.
- Please include links to relevant web page.
- Please include website link for your company logo.
- Where a proof visual is requested, please allow time for final review.

## Your Guide For Paid Advertising Examples:

### Half Page Ad Examples:



**Member News**

### Airframe Designs grows technical capability for aerospace industry

Aerospace leader Airframe Designs has doubled its capacity with the expansion of its operation and its services for its customers across the industry.

There has also been a focus on their staff training program as well as new gear for the most and being more self-sufficient for our advanced manufacturing processes.

"As a consequence, we are also growing our staff and expanding our capabilities in the design and analysis of complex structures for aircraft manufacturing."

CEO of Airframe Designs David Huxley said: "The new space and equipment at the new site will allow us to take on more complex projects and support our growing global manufacturing services."

Recent projects undertaken by the company include the integration of new systems into legacy aircraft structures, structural design as a platform level for new structural designs, being used for the design, build, and test of new aircraft, and the design and analysis of complex structures for aircraft manufacturing.

Find out more

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**Member News**

**HALF PAGE AD EXAMPLE**




### RAISING THE SUPPLY CHAIN CAPABILITY OF UK SMES:

BOOSTING GROWTH, QUALITY AND DELIVERY PERFORMANCE.

READ MORE >>

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**NCS IT renews cyber essentials plus accreditation for another year**

NCS IT Ltd just renewed their Cyber Essentials Plus certification for another year after external auditors appraised their cybersecurity systems and procedures.

Cyber Essentials is a government-backed scheme that sets out a standard of defence and provides that organisations are particularly aware of their cyber security. The scheme is designed to help organisations understand the risks of cyber security and to provide a framework for managing those risks. It is a voluntary scheme, but it is highly recommended for all organisations that handle sensitive data.

Find out more

### Full Page Ad Example:



**North West Aerospace Alliance**

# NWAA ANNUAL BALL 2026

**Proudly Supporting**

**BBC CHILDREN IN NEED**

**SAVE THE DATE**

**Fri 20<sup>th</sup> Nov '26**

**7pm 'til Late**

**Crow Wood Hotel & Spa, BB12 0RT**

**To Book A Table**

Please Email: [membership@aerospace.co.uk](mailto:membership@aerospace.co.uk)

## 1/2 Page Ad Sizing

### HALF PAGE

170mm x 122.5mm

## 1/4 Page Ad Sizing

### QUARTER PAGE

82.5mm x 122.5mm

### Advert Sepcification

For a paid advert please supply your artwork as 300dpi as a 'Press Quality PDF file' with 3mm bleed and finishing marks included. All colour information must be CMYK values. HEX or RGB colours are not print ready values.

### Need Help With Design?

If you need assistance and you have do not have access to a creative team we are here to help. The advert can be designed for you.

**Creative Design Costs :** The below pricing is based on all copy, images, logos and preferred fonts and colours and all supplied in your ad. Placing the ad is as per costings below.

Current Advertising PLUS Design Rates:			
Feature	Current Rate £ (Exc. VAT)	Current Design Rate £ (Exc. VAT)	Total Advertising Cost Inc Design (Exc. VAT)
Full Page	1200.00	320.00	1520.00
1/2 Page	550.00	160.00	710.00
1/4 Page	350.00	80.00	430.00

**NOTE:** Paid For Advertisements/Advertorial would still need a **completed booking form (Please see Pg 7 for booking form).**

## Plane Talk - Guidelines for All Text

The pages in Plane Talk are divided into 3 columns and 3 rows. Each article can span 1, 2 or 3 columns. Articles included are generally between 50 and 250 words, excluding headlines and image titles/text.

**Member News**

### Why manufacturing companies need a go-to-market revolution

The manufacturing sector is undergoing its most significant transformation in decades. Companies that have spent years - sometimes generations - serving established clients are now being asked to diversify.



**The missing piece**

The strategy here advises to clear: create your facilities, adopt new technologies, replace old equipment. It's a good advice and several decades on it.

But here's what I'm seeing from the business: businesses are investing heavily in operational transformation while neglecting the most critical element to market diversification - how to actually sell into these new markets.

I've watched precision engineering firms acquire cutting-edge capabilities, only to struggle when approaching sectors that operate unlike their traditional customers. I've seen component manufacturers pivot towards new industries, armed with technical excellence but unable to articulate their value proposition to buyers who speak an entirely different language. The gap isn't capability, it's communication.

**The hidden cost of market inexperience**

When you've built your business serving a handful of niche clients over twenty years, you've developed deep expertise - but within a remarkably narrow corridor. You know exactly how procurement works at your key customers. You understand their payment cycles, their quality requirements, their supplier expectations.

Enter a new market vertical, and that traditional knowledge becomes almost irrelevant. The decision-makers are different, the pain points are different, the competitive landscape is unfamiliar. Most importantly, the way buyers want to be approached is fundamentally different.

This is where operational excellence meets commercial reality. You can have the most sophisticated manufacturing capability in your region, but if your positioning is unconvincing or targeting the wrong personas, you're still doomed.

Getting your go-to-market strategy right isn't optional either. It's what transforms operational investment into revenue. It's what turns capability into competitive advantage.

Businesses having the right tools means nothing if your potential customers don't know you're there or, worse, don't understand why they should care.

**Rethinking market entry**

The challenge for manufacturing businesses isn't just about having a marketing function - many already do. It's about having marketing expertise that genuinely understands technical B2B sales cycles, complex frameworks, and how engineering-led business operates. Custom B2B marketing approaches for start-ups, business that don't account for complexity and nuances of manufacturing supply chains.

What's needed is a fundamental shift in how market diversification is approached. Operational transformation and commercial strategy need to happen in parallel, not sequentially. Understanding your new target market's pain points should inform everything.

**B2B**

[Find out more](#)

**Member News**

### Accelerate innovation with Additive Manufacturing CPD programmes

Advanced Manufacturing CPD courses at the University of Greater Manchester



The Centre for Additive Manufacturing (CAM) at the University of Greater Manchester is offering a suite of CPD-approved CPD programmes designed to help businesses across the North West embrace additive manufacturing (AM) to boost innovation, capability, and competitiveness.

These one-day, in-person courses provide practical, industry-focused training covering the full AM workflow: from design strategies and material selection to process optimisation, hybrid manufacturing, and end-user application. Participants will gain hands-on experience with polymer and metal AM systems, learn how to integrate AM with existing production workflows, and explore scalability and cost-benefit considerations.

These programmes are approved by the Institute of Materials, Minerals and Mining (IOM), a learned member institution of the Engineering Council and the UK's leading professional engineering institution for materials, metallurgy, and manufacturing. IOM's approval signals high technical quality, industry relevance, and recognised professional development.

**Who should attend:**

- Manufacturing, engineering and R&D professionals
- SMEs adopting advanced manufacturing technologies
- Product designers, production managers and innovation leads
- Firms seeking structured AM training to upskill staff and boost growth potential.

**University of Greater Manchester**

[Find out more](#)

**Your Paid For Ad Could Be Here**



Large articles (paid For) of 250+ words or more are generally spread over 1 full page and include an image to break up the amount of text/company logo & a link to our website

Half Page  
free member  
PR Examples

**Member News**

### Brookhouse investment delivers the full package

Brookhouse Aerospace has invested over £500,000 in additional machinery to extend its engineering capability to support the company's wider growth and investment strategy which will see further investment in machining capabilities over the coming months.

The new CNC machinery will enable the new structures specialist to produce increased high volume, high-precision capabilities, delivering a range of projects to high levels of accuracy, or speed.

Following this recent investment Brookhouse has been awarded a number of first work packages with leading Original Equipment Manufacturers and Tier 1 suppliers.

"Enabling our machining capabilities is one step in our commitment to becoming an increasingly more vertically integrated supplier," says Matthew Brazier, CEO at Brookhouse Aerospace. "Our customers value highly that they can rely on us to deliver their manufacturing, finishing and treatment requirements, all under one roof."

This development follows Brookhouse recently opening up its surface treatment capabilities to external customers in response to increased demand across the aero-structure sector. It provides increased capacity to the market, the company achieved its surface treatment production capabilities, which previously were dedicated solely to treating its own subcontracted parts, to offer expertise to the wider supply chain.

"Significant investments made into our facilities, technologies and people over recent months demonstrate our dedication to elevating excellence for aero-structure solutions. And these are just further exciting developments planned for the near future," adds Matthew.

Specialising in aero-structure components, fabrication, machining, treatment and engineering, Brookhouse Aerospace expanded in 2024 with the addition of a

brand-new 41,000 sq ft manufacturing facility and head office, to support long-term growth plans.



**BROOKHOUSE AEROSPACE**

[Find out more](#)

### Erodex Brass Electrodes deliver exceptional performance for fast-hole EDM applications in US market

Erodex continues to set the global industry standard for high-performance brass electrode applications in the aerospace and power generation sectors.

Jack Ryan - Head of Development for Europe and North America at Erodex - recently explained what sets Erodex apart. "Erodex brass electrodes deliver exceptional performance, combining substantial cycle reductions with superior consistency and dimensional consistency.

"These qualities ensure predictable and stable wear rates and application from one cooling hole to the next. This is a critical advantage in our customers' quest for increasingly automated EDM processes. Our unique manufacturing capabilities enable our customers to profit from the benefits of what's possible, achieving even greater lengths across smaller diameters with precision and reliability."

"The continuously increasing production demands across the aerospace and power generation industries require that speed and reliability in the fast-hole EDM process is paramount," he explains. "The recommended brass electrode process in production is to use up to 50 years' experience in the industry, we have a comprehensive understanding of our current EDM requirements."

During a recent evaluation with leading OEM, Erodex brass electrodes achieved cycle times by over 25%. The resulting work has since led to Erodex being selected as the recommended supplier for other fast-hole drilling facilities within the group.

Erodex remains committed to supporting its customers with high-quality brass and copper tubing, engineered for demanding high-speed EDM applications.

This global supply capability - with distribution facilities in North America and the United Kingdom - coupled with deep technical expertise and long-standing OEM partnerships, positions Erodex as a trusted partner for precision tubing solutions.



**ERODEX THE LEADING EDGE**

[Find out more](#)

**Member News**

### ELLG partnerships power the next generation of aerospace talent

East Lancashire Learning Group (ELLG), formerly Nelson and Colne College Group, continues to strengthen its position as a key partner for the region's aerospace and advanced manufacturing industries.



"Education should be about more than just qualifications, it's about creating opportunities that transform lives and strengthen our local economy. By working closely with regional employers, we're building pathways that keep talent here in East Lancashire and support the growth of our advanced manufacturing and aerospace sectors."

To support this vision, ELLG has invested heavily in its technical facilities, including a £2 million engineering centre on Nelson and Colne College.

Through collaboration with leading employers, the group is ensuring that young people are gaining high-quality qualifications and progressing into skilled roles that directly support the North West's industrial growth.

The change to ELLG also reflects the skills and ambition of the region's workforce. It represents a broader regional focus and a renewed commitment to connecting education with the needs of employers. That approach is a solid foundation for partnerships with aerospace and manufacturing businesses, where joint work on technical education and workforce development is delivering tangible results.

For companies such as BIC and BAE Systems, the partnership with ELLG provides a visible route to identifying and developing new talent. The group's T Level programmes, underpinned by strong employer engagement, are giving students the practical experience and industrial understanding they need to thrive in the workplace. ELLG, which sits on ELLG's industry board, has taken an active role in supporting students throughout their placements.

Two recent examples, W&A Commerce and Ian Kenyon, both ELLG engineering students, have progressed from their T Level programmes to Degree Apprenticeships with ELLG. "A final success story is that of Angus Elton, who completed his placement with BAE Systems before achieving a Distinction in his qualification. He has now joined BAE as a Degree Apprentice."

For ELLG, these achievements illustrate the value of working hand-in-hand with employers to co-design curriculum content and align it with industry needs. As Christopher Mayhew, ELLG's Director for Engineering, Construction and Motor Vehicle, explains:

ELLG's partnership has enabled us to also supported by a strong strategic focus on creating skills across the region. The group's latest Capital report recognised its significant contribution to workforce development, noting its effective collaboration with local businesses to inform and shape the curriculum.

As East Lancashire continues to build its reputation as a centre of excellence for advanced manufacturing and aerospace, ELLG remains committed to developing the next generation of skilled professionals who will sustain and drive that success.



**ellg.** EAST LANCASHIRE LEARNING GROUP

[Find out more](#)

Full Page  
Paid For  
Advertorial Examples

## Guidelines for the amount of words per section are shown below:

<p><b>HEADLINE</b></p> <p>Sed diu legentis etiam od dolo- boreo odit iacis vilisat augiat, velipiamod tat. Ro ea facipis stiat praesent augias conseqe faciqz ercillit, conillatere vero emm zati in utpat ad et wis stanoem sandre magist lare dolere nita- cubate nisi dno hantioi endigant flucidat vulliamen aliqapet ali- qumantem veliqat. Lore modoloz sed evosqat nihil etiam nullipratie vost lortz tet, con hantioi zozzo- paz, conoqz anozione quatentum na ut hantioi soretio molozstrud tapat, certio etiamca hantio in vint Uz equiqat aliqz velozio nung etiamz canatiz fangit ano etiam- tium inozozozit aczoz adde dnat ipozoz modio augias faciqz ano, vero dit, vintoz augias etiam delozidat impozozozed elazt lortz comozoz tet, car et. Duzozozozio na comozozio fangit et Dnat dno vintoz alit in vintoz ano, <b>200 words</b> Full Column</p>	<p><b>PHOTO</b></p>	<p><b>HEADLINE</b></p> <p>Sed diu legentis etiam od dolo- boreo odit iacis vilisat augiat, velipiamod tat. Ro ea facipis stiat praesent augias conseqe faciqz ercillit, conillatere vero emm zati in utpat ad et wis stanoem sandre magist lare dolere nita- cubate nisi dno hantioi endigant flucidat vulliamen aliqapet ali- qumantem veliqat. Lore modoloz sed evosqat nihil etiam nullipratie vost lortz tet, con hantioi zozzo- paz, conoqz anozione quatentum na ut hantioi soretio molozstrud tapat, certio etiamca hantio in vint Uz equiqat aliqz velozio nung etiamz canatiz fangit ano etiam- tium inozozozit aczoz adde dnat ipozoz modio augias faciqz ano, vero dit, vintoz augias etiam delozidat impozozozed elazt lortz comozoz tet, car et. Duzozozio na comozozio fangit et Dnat dno vintoz alit in vintoz ano, <b>200 words</b> Full Column</p>
<p><b>HEADLINE</b> <b>2 rows</b></p> <p>Sed diu legentis etiam od dolo- boreo odit iacis vilisat augiat, velipiamod tat. Ro ea facipis stiat praesent augias conseqe faciqz ercillit, conillatere vero emm zati in utpat ad et wis stanoem sandre magist lare dolere nita- cubate nisi dno hantioi endigant flucidat vulliamen aliqapet ali- qumantem veliqat. Lore modoloz sed evosqat nihil etiam nullipratie vost lortz tet, con hantioi zozzo- paz, conoqz anozione quatentum na ut hantioi soretio molozstrud tapat, certio etiamca hantio in vint Uz equiqat aliqz velozio nung etiamz canatiz fangit ano etiam- tium inozozozit aczoz adde dnat ipozoz modio augias faciqz ano, vero dit, vintoz augias etiam delozidat impozozozed elazt lortz comozoz tet, car et. Duzozozio na comozozio fangit et Dnat dno vintoz alit in vintoz ano, <b>100 words</b></p>		
<p><b>HEADLINE</b> <b>50 words</b></p> <p>Sed diu legentis etiam od dolo- boreo odit iacis vilisat augiat, velipiamod tat. Ro ea facipis stiat praesent augias conseqe faciqz ercillit, conillatere vero emm zati in utpat ad et wis stanoem sandre magist lare dolere nita- cubate nisi dno hantioi endigant flucidat vulliamen aliqapet ali- qumantem veliqat. Lore modoloz sed evosqat nihil etiam nullipratie vost lortz tet, con hantioi zozzo- paz, conoqz anozione quatentum na ut hantioi soretio molozstrud tapat, certio etiamca hantio in vint Uz equiqat aliqz velozio nung etiamz canatiz fangit ano etiam- tium inozozozit aczoz adde dnat ipozoz modio augias faciqz ano, vero dit, vintoz augias etiam delozidat impozozozed elazt lortz comozoz tet, car et. Duzozozio na comozozio fangit et Dnat dno vintoz alit in vintoz ano, <b>50 words</b></p>		
<p><b>HEADLINE</b>.....</p> <p>Sed diu legentis etiam od dolo- boreo odit iacis vilisat augiat, velipiamod tat. Ro ea facipis stiat praesent augias conseqe faciqz ercillit, conillatere vero emm zati in utpat ad et wis stanoem sandre magist lare dolere nita- cubate nisi dno hantioi endigant flucidat vulliamen aliqapet ali- qumantem veliqat. Lore modoloz sed evosqat nihil etiam nullipratie vost lortz tet, con hantioi zozzo- paz, conoqz anozione quatentum na ut hantioi soretio molozstrud tapat, certio etiamca hantio in vint Uz equiqat aliqz velozio nung etiamz canatiz fangit ano etiam- tium inozozozit aczoz adde dnat ipozoz modio augias faciqz ano, vero dit, vintoz augias etiam delozidat impozozozed elazt lortz comozoz tet, car et. Duzozozio na comozozio fangit et Dnat dno vintoz alit in vintoz ano, <b>150 words</b></p>		

**PHOTO - as background  
& half page text**

**HEADLINE**  
**2 rows**

Sed diu legentis etiam od dolo-  
boreo odit iacis vilisat augiat,  
velipiamod tat. Ro ea facipis  
stiat praesent augias conseqe  
faciqz ercillit, conillatere vero emm  
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ipozoz modio augias faciqz ano,  
vero dit, vintoz augias etiam  
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comozoz tet, car et. Duzozozio  
na comozozio fangit et  
Dnat dno vintoz alit in vintoz  
ano, **200 words**

**250 words**

Sed diu legentis etiam od dolo-  
boreo odit iacis vilisat augiat,  
velipiamod tat. Ro ea facipis  
stiat praesent augias conseqe  
faciqz ercillit, conillatere vero emm  
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sandre magist lare dolere nita-  
cubate nisi dno hantioi endigant  
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qumantem veliqat. Lore modoloz  
sed evosqat nihil etiam nullipratie  
vost lortz tet, con hantioi zozzo-  
paz, conoqz anozione quatentum  
na ut hantioi soretio molozstrud  
tapat, certio etiamca hantio in vint  
Uz equiqat aliqz velozio nung  
etiamz canatiz fangit ano etiam-  
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comozoz tet, car et. Duzozozio  
na comozozio fangit et  
Dnat dno vintoz alit in vintoz  
ano, **250 words**

Sed diu legentis etiam od dolo-  
boreo odit iacis vilisat augiat,  
velipiamod tat. Ro ea facipis  
stiat praesent augias conseqe  
faciqz ercillit, conillatere vero emm  
zati in utpat ad et wis stanoem  
sandre magist lare dolere nita-  
cubate nisi dno hantioi endigant  
flucidat vulliamen aliqapet ali-  
qumantem veliqat. Lore modoloz  
sed evosqat nihil etiam nullipratie  
vost lortz tet, con hantioi zozzo-  
paz, conoqz anozione quatentum  
na ut hantioi soretio molozstrud  
tapat, certio etiamca hantio in vint  
Uz equiqat aliqz velozio nung  
etiamz canatiz fangit ano etiam-  
tium inozozozit aczoz adde dnat  
ipozoz modio augias faciqz ano,  
vero dit, vintoz augias etiam  
delozidat impozozozed elazt lortz  
comozoz tet, car et. Duzozozio  
na comozozio fangit et  
Dnat dno vintoz alit in vintoz  
ano, **250 words**

## Guidelines for Photos

In order for images to be printed clearly, all photos should be supplied at a resolution of at least 300dpi. Anything below this may result in blurry or pixelated print.

Please note that images from the web are 72dpi and may look fine on screen, but they are not suitable for full colour printing.



High Res



Low Res

Images supplied in RGB will be converted to CMYK format prior to print – which may result in slight colour differences.

## Plane Talk Advertising Form

FULL COMPANY NAME:	
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MAIN COMPANY CONTACT:	
Full Name	
Full Job Title	
Mobile Tel.	
Email	

FULL COMPANY DETAILS:	
Address Line 1	
Address Line 2	
Town	
County	
Post Code	
Country	
Main Company Telephone	
Company Website	

Company Registration Number:		VAT Number:	
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FINANCE/ACCOUNTS FULL CONTACT DETAILS:	
Finance/Accounts: Full Name	
Finance/Accounts: Full Job Title	
Finance/Accounts: Mobile Tel.	
Finance/Accounts: Direct Tel.	
Finance/Accounts: Email	
Accounts Address Line 1	
Accounts Address Line 2	
Accounts Address Town	
Accounts Address County	
Accounts Address Post Code	
Accounts Address Country	
PO Number if Applicable:	

Paid Advertising & Advertorials (Please Select ✓) *Prices Exc. VAT		
Full Page	£1,200.00	
Half Page	£550.00	
Quarter Page	£350.00	
*Prices Exc. VAT		

Do you Require Creative Design Input from FreshFields (at extra cost)	
Yes	No

If design input is required, FreshFields will invoice separately.

Your Full Name	
Your Signature	
Date	

Please Note: If you have a purchase ordering system, your application will not be accepted if the purchase order is not sent with the application form. All invoices have 30 day payment terms from date of issue. **Please email your completed form to [membership@aerospace.co.uk](mailto:membership@aerospace.co.uk)**

OFFICE USE ONLY (Please ✓)	
All data Checked and Confirmed KS	

**KS to email [accounts@aerospace.co.uk](mailto:accounts@aerospace.co.uk) for invoice request.**



**North West  
Aerospace Alliance**



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Company Reg No: 03005520 | VAT Reg No: 634 0252 74